

## 成交确认书日本

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\_\_\_\_\_字第\_\_\_\_\_号

no：\_\_\_\_\_

日期：\_\_\_\_\_

date：\_\_\_\_\_

签约地点：\_\_\_\_\_

signed at：\_\_\_\_\_

卖方：\_\_\_\_\_

sellers\_\_\_\_\_

地址：\_\_\_\_\_

address：\_\_\_\_\_

电报挂号：\_\_\_\_\_

cable address：\_\_\_\_\_

兹经买卖双方同意成交下列商品订立条款如下：

the undersigned sellers and buyers have agreed to c'ose the following transactions according to the terms and conditions stipulated below：

1．商品\_\_\_\_\_

name of commodity：\_\_\_\_\_

2．规格\_\_\_\_\_

specification : \_\_\_\_\_

3 . 数量\_\_\_\_\_

quantity : \_\_\_\_\_

数量及总值均得有\_\_\_\_\_ %的增减 , 由卖方决定。

\_\_\_\_\_ % more or less both in amount and quantity allowed at the sellers' option.

4 . 单价 : \_\_\_\_\_

unit price : \_\_\_\_\_

5 . 总值 : \_\_\_\_\_

total value : \_\_\_\_\_

6 . 包装 : \_\_\_\_\_

packing : \_\_\_\_\_

7 . 装运期 : \_\_\_\_\_

time of shipment : \_\_\_\_\_

8 . 装运口岸和目的地 : \_\_\_\_\_

loading port & destination : \_\_\_\_\_

9 . 保险 : \_\_\_\_\_

insurance : \_\_\_\_\_

10 . 付款条件terms of payment : 买方须于\_\_\_\_\_年\_\_\_\_\_月\_\_\_\_\_日前将保兑的、不可撤销的, 可转让可分割的即期信用证开到卖方, 信用证议付有效期延至上列装运期后\_\_\_\_\_天在\_\_\_\_\_到期。

by confirmed irrevocable , transferable and pisible letter of credit to be available by sight draft , to reach the sellers before \_\_\_\_\_ and to remain valid for negotiation \_\_\_\_\_ until the day after the aforesaid time of shipment.

11 . 装船标记\_\_\_\_\_

shipping mark : \_\_\_\_\_

12. 品质、数量、重量，以中国商品检验局检验或卖方所出之证明书为最后依据。

quality, quantity and weight certified the china commodity inspection bureau or the sellers, as per the former's inspection certificate or the latter's certificate, are to be taken as final.

卖方（签章）：\_\_\_\_\_ 买方（签章）：\_\_\_\_\_

the sellers : \_\_\_\_\_ the buyers : \_\_\_\_\_

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